

SCHEDULES TO STATEMENT OF FINANCIAL CONDITION
For
John and Mary Demo
(PRESENT)
As Of January 2001

Schedule - CASH AND CASH EQUIVALENTS

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
Taxable Checking Account	Joint	10293847	\$ 1,000
Taxable Savings Account	Joint	6758493021	\$ 5,000
Taxable Cert. of Deposit	Joint	40987234	\$ 25,000
Tax Def. Fixed Annuity	Client		\$ 10,000
Taxable Money Market Fund	Joint	208945621	\$ 65,000
Accumulated Surplus Cash	Joint		\$ 0

Total			\$ 106,000

Schedule - LIFE INSURANCE CASH VALUE

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
John's Whole Life Policy	Client	342334-987	\$ 10,000
Mary's Term Life Policy	Second		\$ 0

Total			\$ 10,000

Schedule - EQUITIES AND MUTUAL FUNDS

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
Taxable Common Stock	Joint	DM1101	\$ 27,270
Tax Def. Variable Ann.	Client		\$ 8,000
Taxable Mutual Fund	Joint	4697456-1	\$ 108,652

Total			\$ 143,922

Schedule - BONDS

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
Taxable Corporate Bond	Second		\$ 8,500

Total			\$ 8,500

Schedule - NOTES

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
Taxable Note Carryback	Joint		\$ 190,186

Total			\$ 190,186

SCHEDULES TO STATEMENT OF FINANCIAL CONDITION
For
John and Mary Demo
(PRESENT)
As Of January 2001

Schedule - REAL ESTATE

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
Personal Home	Joint		\$ 225,000
Rental Property	Joint		\$ 97,500

Total			\$ 322,500

Schedule - OTHER PROPERTY

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
Jewelry	Client		\$ 40,000
Porsche	Joint		\$ 67,000

Total			\$ 107,000

Schedule - RETIREMENT PLANS

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
IRA - John	Client		\$ 24,000
IRA - Mary	Second		\$ 15,900
Tax Def. Ret. Fixed Annuity	Client		\$ 10,000
Tax Def. Ret. Varble. Ann	Client		\$ 20,000

Total			\$ 69,900

Schedule - BUSINESS INTEREST

<u>Description</u>	<u>Owner</u>	<u>Account Number</u>	<u>Market Value</u>
Side Business	Second		\$ 22,980

Total			\$ 22,980

Schedule - LIABILITIES

<u>Description</u>	<u>Type</u>	<u>Amount Owed</u>
Auto Loan	Auto	\$ 29,864
Jones 2nd	Mortgage	10,000
Rental 1st Mortgage	Mortgage	28,358
VA 1st Mtge	Mortgage	122,390

		\$ 190,612