

20 YEAR PLANNING SUMMARY
For
John and Mary Demo

| | PRESENT | PROPOSED |
|-------------------------------|-----------|-----------|
| CASH FLOW & TAXES | | |
| Income | 5,264,442 | 5,276,594 |
| Plus: Repositioned Assets | 0 | 17,610 |
| Total Cash Income | 5,264,442 | 5,294,204 |
| Less: Income Taxes | 1,732,415 | 1,687,379 |
| Net Cash Flow Before Expenses | 3,532,027 | 3,606,825 |
| Less: Investment Expenses | 69,360 | 290,391 |
| Less: Other Expenses | 2,184,605 | 2,260,859 |
| Net Cash Flow | 1,278,062 | 1,055,575 |
| CASH FLOW INCREASE (DECREASE) | \$ | -222,488 |

| | | |
|---|---------|---------|
| RETIREMENT PLANS | | |
| Projected Value Of Retirement Plans | 393,447 | 393,447 |
| RETIREMENT PLAN VALUE INCREASE (DECREASE) | \$ | 0 |

| | | |
|-------------------------------|-----------|-----------|
| NET WORTH | | |
| Net Worth | 3,749,165 | 5,848,180 |
| NET WORTH INCREASE (DECREASE) | \$ | 2,099,016 |

| | | |
|---|--|---------------|
| PROFORMA INVESTMENT PERFORMANCE - NOT GUARANTEED | | |
| Total New Investments Made Through 2020 | | 241,031 |
| Less: Tax Savings | | <u>45,036</u> |
| OUT-OF-POCKET COST OF INVESTMENTS THROUGH 2020 | | 195,996 |
| PROFORMA VALUE OF NEW INVESTMENTS IN 2020 | | 2,410,552 |